

2019-20 BCREA Annual Report Messages from CEO Darlene Hyde and President Michael Trites

Darlene Hyde, CEO

Hi there,

Well, another year has gone by at the BC Real Estate Association. As I sit here talking to you in early 2020, I have now been CEO of BCREA for just over two years. And today, I can confidently say that in those two years we have made so much progress together.

As we entered 2019, our aim was to build on the efficiencies that were established and the relationships that were cultivated in the previous year, all with the goal of further strengthening a foundation that will allow for a healthy and prosperous future for our member boards, REALTORS® and consumers in BC.

For the second straight year, we operated within a new financial framework resulting from the 38-percent budget cut of 2018. I'm proud to say that not only did we survive, but we were able to thrive.

The BCREA team rose to the occasion with every new challenge we faced. The work we did was enabled by a culture of collaboration, both internally and with our partners. We continued to engage with our member boards, and what we created together is the base for a stable, exciting and innovative future. In 2020, we are embracing a new financial future without Council funding. But we have no intention of slowing down.

The real estate sector is constantly changing and this year – with a new regulatory structure around the corner – our goal is to continue to be a strong voice, representing positivity and professionalism in real estate, enacting change, empowering our member boards, enhancing REALTOR® professionalism and strengthening consumer confidence in the real estate sector as a whole.

I would like to personally thank our staff for their tireless hard work, our outgoing President Michael Trites, Board of Directors and committees for their commitment and expertise; our member boards for their trust, and REALTORS® for their ongoing dedication to professionalism.

I look forward to doing more great work together.

Michael Trites, President

Hello,

On behalf of BC Real Estate Association, I would like to congratulate everyone for a wonderful year.

Equipped with the trust and support of our member boards, we were able to accomplish great things together in 2019.

One important outcome is the new Professional Development Program framework, which strengthens the profession by giving REALTORS® access to more diverse learning opportunities, which fit their unique needs, learning styles and interests, and serves consumers by upholding professional standards.

While 2019 saw many successes, it was not without challenge as we navigated an everchanging sector. With another interesting year ahead, I have the utmost confidence that our work together will continue to make a positive impact.

And with that, I want to acknowledge incoming President Anthony Bastiaanssen and our Board of Directors. I wish you the best of luck and I know that with your tenacity, effort, and expertise you will continue to positively shape the future of BCREA and the profession as a whole.

It has been a pleasure serving you and I look forward to our future work together.